

# SOUVENIR

3<sup>rd</sup> BITOSA Global Conclave 2016, Mumbai

Organised by: **BITOSA Mumbai Chapter**

*26<sup>th</sup> November, The Lalit, Mumbai*





# 4G

The BIGGEST  
**small**  
change is here



Images Courtesy:



An idea can change your life

# OWNERSHIP IS A CELEBRATION.

PRESENTING LOANS FOR MSMEs.



- Speedy Loan Processing • Loans upto 2 crores
- Simple Documentation • Easy Repayment Options

Visit [www.capitalfirst.com](http://www.capitalfirst.com) • Call: 1860 500 9900  
Terms and conditions apply. Credit at sole discretion of Capital First Ltd.

 **CAPITAL  
FIRST**  
M S M E L O A N S

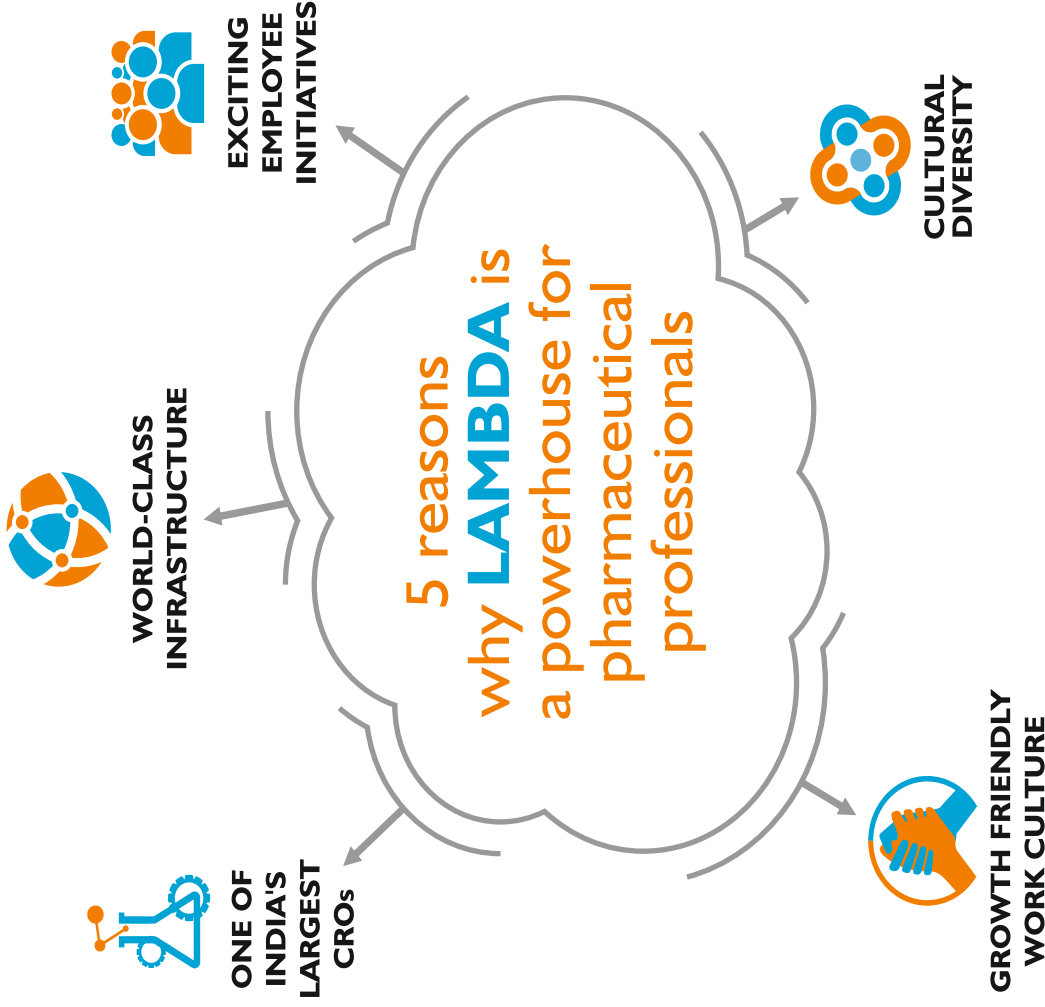
**We aren't in the  
money moving  
business.**

**We are in the  
connecting business  
business.**



Beyond managing 50,000 plus ATMs, beyond picking up cash from 40,000 retail points, beyond moving money between 2,500 plus cities and towns, what we really do, is enable commerce. Connecting businesses and banks and people with money is what we do. Think of us as the circulation system of the economy.

**ATM SOLUTIONS | CASH MANAGEMENT SOLUTIONS | CARD SOLUTIONS**



Lambda Therapeutic Research is a total drug development solutions provider headquartered in Ahmedabad (India), with a global footprint encompassing offices in Mumbai (India), Poland (Europe), London (UK) and Canada.

Recipient of the "Frost & Sullivan Clinical Research Company of the Year" award in 2010, Lambda is a truly global CRO, empowered by an efficient blend of human expertise spanning different nationalities and advanced infrastructure. Lambda's "independent expertise" approach ensures each employee performs with confidence and responsibility, thereby fuelling their own as well as the organization's goals.

To know more and explore current career opportunities, visit [www.lambda-cro.com](http://www.lambda-cro.com)

**Our Services**

- Bioanalytical | BA/BE | Phase I | Phase II-IV
- Biometric Services | Pharmacovigilance
- Medical Imaging | Panomics Services
- Central Clinical Lab | Medical & Scientific Writing

**LAMBDA THERAPEUTIC RESEARCH**  
 Lambda House, Plot No. 38, Survey No. 388,  
 Near Silver Oak Club, S. G. Highway, Gota,  
 Ahmedabad-382481, Gujarat, India.

[business@lambda-cro.com](mailto:business@lambda-cro.com)

Tel : +91-79-40202020 | Fax : +91-79-40202021



**LAMBDA**

Research Accelerated



Follow us on :



**Meeting & Presentation**



**Video Collaboration**



**Unified Communication**



**Environment Control**



**Digital Entertainment**



**Energy Management**

*Best Compliments  
form*

**Addon Holding Pvt Ltd**

# Connecting is our business. What's yours?


As BITians - we network, build and grow together.

With pan India presence of **Sri Srinivasa Roadlines** - we cater to all your logistics needs like **transportation, warehousing, ODC movement, project transportation.**

To know more and how; Drop in or call **+91 9821021323** for a cup of coffee with fellow **BITian Mahendra Arya, '74 batch.**



## Sri Srinivasa Roadlines

 513, Summit Business Bay, Andheri Kurla Road, Andheri (E), Mumbai-400093

 [m.arya@ssrlindia.com](mailto:m.arya@ssrlindia.com) | [www.ssrlindia.com](http://www.ssrlindia.com)

 +91 22 49467000 (100 lines)





## Message



*Dear BIT alumni and members of BITOSA Mumbai, it gives me immense pleasure to greet you on the occasion of the BITOSA Global Conclave-III, which has brought together BIT brand ambassadors based in Mumbai, rest of India, and overseas.*

*BITOSA is an association of many people, and many generations which celebrates a connection across time, even in the age of the online and the virtual world.*

*You are a set of talented and diverse individuals. We are proud of your contributions at the highest level and celebrate the prominence you have achieved in your chosen areas. You've worked very hard to build on what your alma mater gave you and now have the opportunity to give something back.*

*We at BIT would like you to consider a deeper and more meaningful involvement and participation wherein BIT can benefit from your experience as leading innovators and change agents. Please visit BIT and let us know how we can integrate your skills and knowledge into the curriculum and infrastructure upgrades that are underway at BIT.*

*I thank you for the commitment that brought you here today and wish you a great celebration.*



*C K Birla  
patron*

**Dr. M.K. Mishra**  
*Vice-Chancellor*



**BIRLA INSTITUTE OF TECHNOLOGY**

MESRA-835215, RANCHI (INDIA)

Phone : (+91 651) 2275402, 2275200 (Off.)

Fax : (+91 651) 2275401

e-mail : vc@bilmesra.ac.in



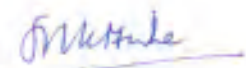
### MESSAGE

It is most pleasing and satisfying to learn that BITOSA Global Conclave (BGC) – III under able steering of the office bearers of BITOSA Mumbai has attracted very enthusiastic participation from BIT alumni all over the world.

First and foremost, I will, therefore, like to congratulate the organizers of BGC – III for this extremely useful and beneficial service to their alma mater. I look forward to conveying this message in person during the inauguration of the Conclave on 26<sup>th</sup> November, 2016.

Needless to say that the whole BIT family wishes the grandest possible success for the most comprehensive coming together of BIT alumni so far.

Well done and best wishes!



(M. K. Mishra)

## *Message*

**Dear Bitans**

**I am proud to be a BITAN and more so being part of the BGC-III. The journey of the BITOSA GLOBAL CONCLAVE started in the year 2014 and am sure it will continue to travel all over the Globe where there exist a BITOSA Chapter.**

**Such Bitosa Global Conclave brings about an opportunity for networking meeting fellow BITANS and more so creates a strong bond of brother hood.**

**I wish the BGC-III all the success.**

**Best Regards**

**Vijay Burman**

**INDOBELL INSULATIONS LTD  
88C, LAKE VIEW ROAD,  
KOLKATA 700 029  
PHONES: 033-24646494/6581  
FAX: 033-24666182**



**ibi**



## **Message from General Secretary BITOSA Global**

*The year 2005, Golden Jubilee Year of BIT Mesra, was a year of reckoning. 50 years and our alumni network was not something that we could be really proud of. At that time, a group of BITIANS took it upon themselves to do what had never been done before, bringing together all the BITIANS would the globe.*

*10 years hence, on the 60th anniversary, we have 10 Active Chapters under a single collective BITOSA Global with Shri C K Birla as its Chief Patron. BITOSA Global is a network that connects all BIT Alumni across the globe, to establish and sustain a bonding for learning, caring and sharing. Through the 10 Active Chapters we are connected to over 13700 Alumni over email/phone and 8500 on Facebook. This is no mean achievement by a super team of BITIANS spread across the globe.*

*BITOSA Global Conclave is the premiere event of BITOSA Global, which was created to bring BITIANS across the globe on to a single platform. After the 2 successful editions hosted by Delhi and Kolkata respectively, the 3rd edition is being hosted by BITOSA Mumbai this year. Just like the community, the event has grown every year and this year it's going to be another record shattering milestone. I would like to congratulate the organizing team for their effort in putting together such a grand event.*

*We sincerely hope you will experience, establish and extend the family called BITOSA. We added 4 new chapters this year and we aspire to add 5 more new chapters in the coming year. For this we seek your help and support.*

*Please register yourself at [www.bitosaglobal.org](http://www.bitosaglobal.org) and also ask your batchmates to register. You can also search BITIANS across batches, locations, companies to leverage the network. If you have issues/ideas/suggestions you can*

*Call us @ +918882802802*

*Write to us @ [hello@bitosaglobal.org](mailto:hello@bitosaglobal.org)*

*Sincere Regards*

Varun Kr Pandey,  
General Secretary  
BITOSA Global  
+91-9845278936  
[www.bitosaglobal.org](http://www.bitosaglobal.org)  
<https://www.facebook.com/bitosa>



## ***Message from President***

BITOSA Bangalore

Dear Fellow BITIANS ,It is indeed unfortunate that I am here in Kerala undergoing Ayurveda treatment till Dec 1st .I therefore regret not being able to come in person and attend this BITOSA Global Conclave organized by our Mumbai chapter.

On behalf of all our Bangalore Chapter members I would like to wish the organizers and all other attendees very fruitful deliberations during the Summit. Please accept our best wishes in advance with a sincere prayer that the entire Summit proceedings progress smoothly and all of you thoroughly enjoy networking with oldfriends from our Alma - Mater as well as the panel discussions and addresses of the distinguished speakers.

Our kudos to the wonderful preparation and organization of this event to all colleagues of the Mumbai Chapter Committee who have painstakingly done a great job towards conducting this flawlessly.

Warm regards,

Arun Nathan  
President  
BITOSA Bangalore



## ***Message from Secretary***

### **BITOSA Bangalore**

Dear Fellow BITIANS, Chief Guest, Speakers, Delegates and friends,

It gives me an immense pleasure to share few words here on behalf of BITOSA Bangalore and best wishes through our BITOSA Mumbai team on this global and sparkling event of BITOSA Global Conclave in Mumbai on 26th Nov. A decade ago, it was a small initiative under the leadership of our esteemed patron and BITOSA Alumni in Bangalore and it is great to see the magnitude of spreading horizon of BITOSA across the globe starting from Bangalore to Delhi, Mumbai, Pune, Jaipur, Hyderabad, Chennai, USA, Canada, Australia..many more to get added in this list and making this leadership summit such a Global Conclave is signature for same. Credit goes to all of you, our Alma mater and our respected BITIANS present across the globe.

Allow me to express my gratitude to all of you to take your time out to participate here, organizers of this event, BITOSA Mumbai core committee members, team BITOSA Global for hosting this grand event, providing platform for BITIANS across the globe to reconnect with fellow BITIANS from our Alma mater, meet our global leaders who have created many successful millstones and provided BIT Mesra a global recognition, listen to our distinguished speakers, and provided opportunity to share their valuable experience, knowledge, information, memories, networking, and many more. This will surely make this event a significant success and progressive steps towards making BITOSA society more robust, united and fruitful at global stage.

On behalf of BITOSA Bangalore team and 5000+ alumni here, wish you all for a great success of this event, congratulations to organizers for this magnificent preparation and commendable job bringing all of us together for a great conclave and looking at agenda/list of great leaders/speakers/topics I am very sure that all participants will have great time, memorable experience of this day and this will be worth for your time and effort here.

Simanchal Panda  
Secretary - BITOSA Bangalore



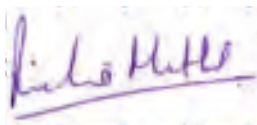
**Name**                      **RICHIE MITTAL (1979 - 1983 Mechanical)**  
**VICE PRESIDENT**      **BITOSA GLOBAL**



#### MESSAGE

I am pleased that **BITOSA GLOBAL** is organizing their third edition of Alumni meet on 26<sup>th</sup> of November 2016 at Mumbai after being held in New Delhi and Kolkata. It is really heartening to know that on this occasion they are bringing out of a profitable book "Prodigy to Mentors – Spread of BITIANS", added with release of a souvenir on this occasion. This will not only help connecting BITIANS but will also help young Bitian to have mentors.

I extend my good wishes to the Organizer's and look forward for many more of such events.



**RICHIE MITTAL**

**The Telegraph**  
*Unputdownable*



November 8, 2016.

Dear BITOSA Mumbai Alma Mater,

BITOSA Global Conclave 2016 is wonderful opportunity to know our peers, our guides and our future leaders. BIT has given much more to us than just an Engineering Degree. It has broadened our vision and taught us to do things differently. It has inculcated the will to do better and work together for a common good.

This conclave will help creating a stronger network between all stakeholders – alumni, faculty, students and the management. It will bring together on a common platform the diverse group spread all over our vast country as well across the seven seas.

I am positive that the conclave will be a great success. Look forward to more such meets in future.

Thanking you with best regards,

(Lalit Bhalotia)  
President – BITOSA Gujarat Chapter, Ahmedabad.  
E & C (1971 Batch)





**Birla Institute of Technology**

Old Students' Association, Gujarat Chapter ("BITOSA Gujarat Chapter")  
301, SHAPATH-3, Near GNFC Info Tower, Sarkhej-Gandhinagar Highway,  
Ahmedabad-380 054, Gujarat, INDIA.

web : [www.bitosagujarat.com](http://www.bitosagujarat.com) • e-mail : [president@bitosagujaraat.com](mailto:president@bitosagujaraat.com)

**PATRON**

Manoj Dwivedi

Cell : +91-9825052752

Ram Mohan Agarwal

Cell : +91-9825486946

**PRESIDENT**

Lalit Bhalotia

Cell : +91-9825084649

**VICE PRESIDENT**

Sikander Thapa

Cell : +91-9879284819

Soumitra Banerjee

Cell : +91-9879206494

Vikas Jha

Cell : +91-9898039311

**SECRETARY**

Rahul Maheshwari

Cell : +91-9825339972

**TREASURER**

Neeraj Kumar Singh

Cell : +91-9825065535

**JOINT SECRETARY**

Sunil Chhanwal

Cell : +91-9825564968

November 8, 2016.

Dear BITOSA Mumbai Team & fellow Alma Mater,

Our warmest greetings to BITOSA Mumbai Chapter and all Alumni as you hold the Global Conclave at The Lalit, Mumbai on November 26, 2016 (Saturday).

We all have been molded by "BIT" from being young, eager students to accomplished professionals. November 26, 2016 would be the day for reminiscing the memories of the college and meeting fellow professionals from various fields & gaining knowledge of the vast experience of the Alma Mater.

It is our pleasure to send greetings and best wishes on behalf of BITOSA Gujarat Chapter, Ahmedabad on this happy occasion of Global Conclave and hope that all of us bring home only the best of memories of the Alma Mater.

With best wishes & best regards,

(Rahul Maheshwari)

Secretary

BITOSA Gujarat Chapter

(B. Pharm 1983-1987) & MBA (1987-1989)



### ***Message from Secretary***

BITOSA, Kolkata

I along with all the BITOSA Kolkata Chapter members wish a grand success of 3rd BITOSA Global Conclave organized by BITOSA Mumbai Chapter 26th November 2016. It will be the occasion of meeting of Old Students and recently graduated students. This combination of experience and youth will be a great will be great motivation for this mélange.

The organizers have invited speakers on eminent positions having enormous understanding in different fields of engineering and pharmaceutical business. The speakers will delve on Team Building, Leadership, Entrepreneurship, Engineers in Social Upliftment.

With around 300 delegates attending the conclave this will be a great opportunity for Mentoring & Networking. Also this will be chance to go back to our old & frolic ways in the Institute, the participants will have a opening for revelry at the cocktail dinner with music & dance in the evening.

We are sure this Conclave will take the relationship building amongst the alumni of BIT on Global Platform to few notches higher.



Avinash Singh  
Secretary  
BITOSA Kolkata



***Message from Vice President***  
BITOSA Pune

BITOSA Global Conclave, Mumbai on 26th Nov 2016 is an event to watch out for. This event will witness the congregation of brilliance and success as never seen before. It is a great opportunity for the rookies & the pro's to create an amalgamation of thoughts ,ideas, energies and talents. I am confident this explosive mix will provide the rocket fuel to jet set the alumni association in general and our alma mater in particular to greater heights.

I wish the event organisers success & total support on behalf of all the members of the Pune chapter.

Pushp Kant Devand  
92 Batch Mechanical  
Vice President  
BITOSA Pune Chapter.

## BITOSA Silicon Valley Leadership Team



Dear Friends,

We the SV Alumni team in Silicon Valley would like to start by congratulating the BITOSA Global and the Mumbai chapter for bringing all us alumni together and we know how daunting a task it is. We really appreciate the enthusiasm and the effort made by everyone to bring the BIT alumni together from all parts of the world and engage in true BIT spirit.

We are really inspired by the work done by the BITOSA Global and the Mumbai chapter who are hosting this years BITOSA Global conclave to increase visibility and engagement with our Alma Mater and also with the global community. In due course, we also hope to actively engage with you to support and accelerate the Alumni agenda. In US there are more than 4000 BIT Alumni with the largest concentration of about 1000 residing in the Silicon Valley alone. We at Silicon Valley are looking to focus on initiatives that foster innovation, technology development and entrepreneurship at BIT and among our BITOSA community.

We are truly honored to be a part of the Mumbai event; and we hope to replicate the success and the celebration of this global conclave in Silicon Valley in the near future. On behalf of the BITOSA Global- SV Chapter, we want to wish all the BIT alumni here in Mumbai and the world over, the very best.

BITOSA Silicon Valley Leadership Team

## *Management by Gratitude*

**Gratitude is acknowledgement with humility.** It is acceptance with purity and benevolence of everything which has been given to you. It may be in the form of a human body, mind and soul, family, siblings, progeny, job, working environment and complete life management. It is an era to think with humility, not arrogance; with detachment not attachment. It is the time to practice everything small and accomplish big things. It is the time to think in harmony with nature, rather than with self and ego. It is the time to prefer peaceful solutions over the number of findings to solve the disputes. It is an apt opportunity for opting for contentment rather than ambition; arriving, not striving. It is also time to choose thoughts that are congruous with the

“**GREAT GOD**”, rather than illusions of self-importance based on ego and I. It is a phase of team work for dividing the task and doubling the success. It is also the time to put you into realization to change long established habits and contemplate different management preaching. It is also the time to shift the paradigm of anagement of credit seeking to credit giving and not to live in hangovers but to work on the philosophy of management by gratitude, management of thanks and management of team ship.

Managers are entrepreneurs who believe in management by gratitude have different leadership style. One, they are the leaders from the front without credit seeking attitude having human qualities. It is a story of motivating the whole team and to play naturally the game of management. It is to keep the morals of their employees high not just during the crisis situation, but in their day-to-day activities.



On seeing what others miss and taking rest is the way of situation on real time basis. It is to read between lines and see what other may have missed. **Managers/entrepreneurs cannot afford to be not daring.**

One should be graceful enough to accept his follies and not to pass the buck to other teammates. This helps to help the required trust within the team. Mutual trusts betters the performance. Mutual trust between team members is of paramount importance and it is the leader's responsibility to build that. Management by gratitude followers will have fair share of criticism. Entrepreneurs and managers are bound to attract criticism throughout their endeavours. Criticisms are not detour unnecessarily and make the leader go of the track. Criticism, in fact, can be healthy, if taken in the right way and right spirit. Such type of management needs "We don't rely on one specific individual, we expect everybody to contribute".

**Leadership** given by management followers of gratitude have following key ingredients.

**1. Uninhibited style** – Irrespective of the background, one should not hamper style or behavior. In fact, the raw energy should be given an expression. One should not be shy of expressing himself in any giving situation. In a competitive corporate world, you are often judged by your past or stereotyped and it is important to maintain a positive ego at all times



**2. Managing egos** – In a hierarchized environment, leaders go ahead of several established players in a team laden with stars and former captains. One should take time and should not interfere in proven methods to manage to extract the best out of these stars at most times without ruffling feathers. Many young managers who inherit legacy organisations face this challenge at the workplace.

**3. Change management** –It is first to establish one’s credibility and over time dealt with these issues and manage the transition through the process of natural attrition and performance management. Most CEOs confronted with change management issues at the workplace will do well to take a leaf out of MSD’s book and not take the “bull in a china shop” approach while dealing with change.

**4. Managing success** –Early success is to be dealt with a lot of maturity with one’s feet firmly on the ground, which eventually led to his elevation. It requires a great degree of level headedness and humility to handle fame and money at an early age. In a corporate context, early success need not lead to brash behaviour towards colleagues and customers. We have seen that at times, young managers who see success early lose their balance and face early career burnouts.

**5. Versatile** –One should be versatile and can adapt to any situation. Dhoni plays all the three formats of the game, can bat in any position, keep wickets and can roll his arm over if required. Versatility and adaptability is the key for long-term success for executives.

**6. Managing pressure** – Ability to stay calm and keep ones cool with a seemingly uncluttered mind is the greatest gift as a leader. This soothes the nerves of the rest of the team and ensures that they stay focused and continue to believe in themselves. Dhoni is a lesson for all leaders in terms of their ability to manage extremely stressful work environments. Managing periods of high stress without losing your composure is the key to long-term success and good health.

**7. Focus** – One should have immense ability to insulate himself from the surrounding environment and continue to focus on the job. In a corporate context, it is vital for managers to stay positive and focus on the task at hand and avoid distraction and negative energies in play at the workplace.

**8. Backs his people** – One places immense trust on his people and backs them to deliver. This allows them to express themselves freely without any fear of failure. At the workplace, team members reciprocate and feel a sense of responsibility based on the trust shown by their leaders on them.

**9. Instinct** – There are occasions when managers forget the ‘gut factor’ in decision making when confronted with data. Dhoni has often followed his instinct and on most occasions has been proved right. At the recently concluded Champions Trophy final against England, while data would have dictated that he choose Umesh Yadav to bowl one more over, he chose Ishant Sharma for the crucial over which turned the match for India.



**10. Managing failure** – At the workplace, failure has to be dealt with the same fashion as success and one has to continue to be focused on the job at hand.

**11) Invokes respect in the rivals** – One's mere presence, calmness and body language should invoke great respect and fear in the opposition camp. In a work environment, it takes a great deal to be respected by competition who would be itching to have you on the other side of the fence. This comes through sheer performance and acknowledgement from your internal and external stakeholders.

Primarily, in sum and substance, the leaders with attitude of gratitude have following traits:

- Leading by being a part of team
- Building the team and acceptance as the trusted leader
- Strategizing smartly using the resources available
- Enormous self belief and self confidence
- Humility- the hallmark of his leadership style
- Operates unflappably to ensure that all are grounded
- Keep cool, focused and determined
- Always ready to lead from the front when in crisis
- Straight forward feedback without malice.

The gratitude model of leadership matches with a Level 5 leadership model of Collins and also fits into the Maslows Hierarchy of needs of motivation, resulting into self actualizations of ones capacity and tenacity. Collins describes Level 5 leader as Humility + Will = Level 5. They are the nurturing leaders who do not want credit but want success to sustain over a longer period of time, long after they are gone. Level 5 leaders are modest and fearless and possess the capability to transform an organization from good to great without portraying themselves as wizards with magic wands. They prefer talking about the company and the contribution of other people but rarely about their role or achievements.



**I don't turn up in the ground to achieve anything special as a captain. For me, winning the game is very important, and that is of utmost importance for us as a team," he said**

Let us have a look at the hierarchical level of leadership identified:

There are certain actions performed by Level 5 leaders which separate them from the rest of the leaders and senior executives. • The first step if their **ability to identify and include right people** with them towards achieving goals. Unlike the traditional method of building strategies and then looking for the right people to carry them out, they take a different route. It's about getting the **right people on board** and then deciding on the destination.

They also do not shy away from **facing and accepting brutal truths** and realities of data, numbers and situations but at the same time they do not lose **hope of a better future**.

- They also strive towards aligning **consistent efforts towards a goal**, rather than giving one massive push they believe in **small but firm pushes to bring in the momentum**.
- They also **exercise their judgment** to understand an aspect, in depth and thoroughly, rather than burdening themselves with myriad information.
- They practice and encourage a **disciplined approach** towards their work life and as visionaries **use carefully identified technologies** to give their businesses strategic advantage.

This is intrinsically the concept of Maslow's needs hierarchy which finally shapes into self-actualisation needs which is equivalent to level 5 leadership which is nothing but building enduring greatness through a paradoxical blend of personal humility and professional will.

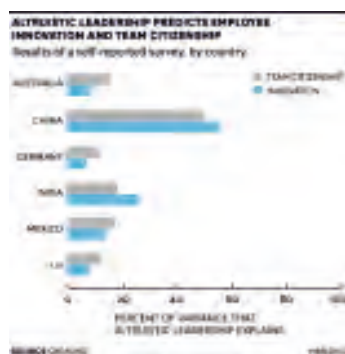




## Conclusion :

**The Best leaders are humble Leaders** In inference it is just humility in creating space for others to contribute without humility you are unable to learn.

- **Share your mistakes as teachable moments.** When leaders showcase their own personal growth, they legitimize the growth and learning of others; by admitting to their own imperfections, they make it okay for others to be fallible, too. We also tend to connect with people who share their imperfections and foibles—they appear more “human,” more like us. Particularly in diverse workgroups, displays of humility may help to remind group members of their common humanity and shared objectives.
- **Engage in dialogue, not debates.** Another way to practice humility is to truly engage with different points of view. Too often leaders are focused on swaying others and “winning” arguments. When people debate in this way, they become so focused on proving the validity of their own views that they miss out on the opportunity to learn about *other* points of view. Inclusive leaders are humble enough to suspend their own agendas and beliefs. In so doing, they not only enhance their own learning but they validate followers’ unique perspectives.
- **Embrace uncertainty.** Ambiguity and uncertainty are par for the course in today’s business environment. So why not embrace them? When leaders humbly admit that they don’t have all the answers, they create space for others to step forward and offer solutions. They also engender a sense of interdependence. Followers understand that the best bet is to rely on each other to work through complex, ill-defined problems.
- By reversing roles, leaders not only facilitate employees’ development but they model the act of taking a different perspective, something that is so critical to working effectively in diverse teams.



# YOUR ORAL SOLID DOSAGE PARTNER



**100+**  
Countries with  
satisfied customers



**15**  
Global manufacturing  
facilities



**5**  
Decades of industry  
experience



**10**  
Global Offices



**83+**  
Billion capsules being  
produced annually



**18,000+**  
Tons packaging films  
produced annually



**20,000+**  
Machines installed

## A Comprehensive Range of Pharmaceutical Machinery & Consumables

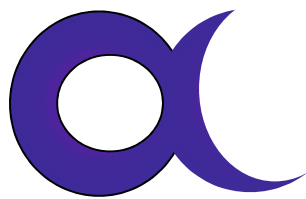
Fluid Bed Equipment | Empty Hard Capsules | Capsule-filling Machines | Softgel Encapsulation Lines | Tableting Machines  
Tablet Tooling | Tablet Coaters | Barrier Packaging Films | Blister Packing Machines | Cartoning Machines  
End-of-Line Packaging Solutions | Vision Inspection Systems | Track & Trace Solutions



ACG Worldwide

1001, Dalamal House, Nariman Point, Mumbai 400 021. Tel.: 022 3008 9444/45; Fax: 022 2287 2560

Email: [info@acg-world.com](mailto:info@acg-world.com)



Aura

**Measurement & Control**  
aurainc.com



**Solar & Renewable**  
auraenergy.com

• India

• USA

• Italy

# EVERY LANDOWNER ~~WANTS~~ IS A DEVELOPER

HELPING LANDOWNERS DEVELOP THEIR ASSETS PAN - INDIA

TRUST | TRANSPARENCY | EXPERIENCE | TECHNOLOGY | RELATIONSHIPS



**BANSAL**  
BROTHERS

REAL ESTATE DEVELOPMENT SERVICES AND MANAGEMENT

#### OUR PARTNERS:

- Archited Hafeez Contractor - Architecture
- The Flagship Advertising - Branding and Communication
- J+W Consultants - Structural Consultants
- S. N. Joshi Consultants Pvt. Ltd. - MEP Consultants

#### CURRENT PROJECTS:

- Kochi - Kerala
- Tirupati - Andhra Pradesh
- Kasauli - Himachal Pradesh
- Dehradun - Uttarakhand
- Pali - Maharashtra
- Roha - Maharashtra
- Rahtod - Maharashtra

OVER 5000 CRORES OF DEVELOPMENT • WE BRING THE TRUST IN REAL ESTATE

[www.bansalbrothers.co](http://www.bansalbrothers.co)



# WE MAKE SOCIETIES MORE PRODUCTIVE BY HELPING OUR CUSTOMERS RUN THEIR BUSINESS

Founded in 1995, Birlasoft is a Global IT Services provider and part of 150 year old, multi-billion dollar CK Birla Group. Birlasoft deploys a host of innovative solutions and service architectures across the globe.

Our core values lie in being a dependable service provider, with years of experience in managing mission critical systems for our esteemed customers. We achieve our mutual goals by engaging and integrating human capital across our people, customers and partners. Our expertise makes us unique as we challenge the status quo and strive for excellence.

**Industries** Banking | Capital Markets | Insurance | Manufacturing | Life Sciences | Media & Entertainment

**Services** CRM | Data & Analytics | Testing | IT Infra Services | ERP | IT Transformation Services | Digital

India's 1<sup>st</sup>



Solution provider...

for PET bottle and related dry wastes  
at point of Consumption



Pioneer in promoting PET Neutral concept in responsible corporate:  
Suitable for corporate & I.T parks, Hotels & resorts, Malls & residential  
properties



Inorbit mall-Malad-2012



Bangalore City Railway  
station 2013



NGO: Bal -  
Ashram 2015



Zee Studio 2015



Elephanta Caves 2016



Dustbin from PET waste 2016

## BIOCRUX INDIA PRIVATE LIMITED

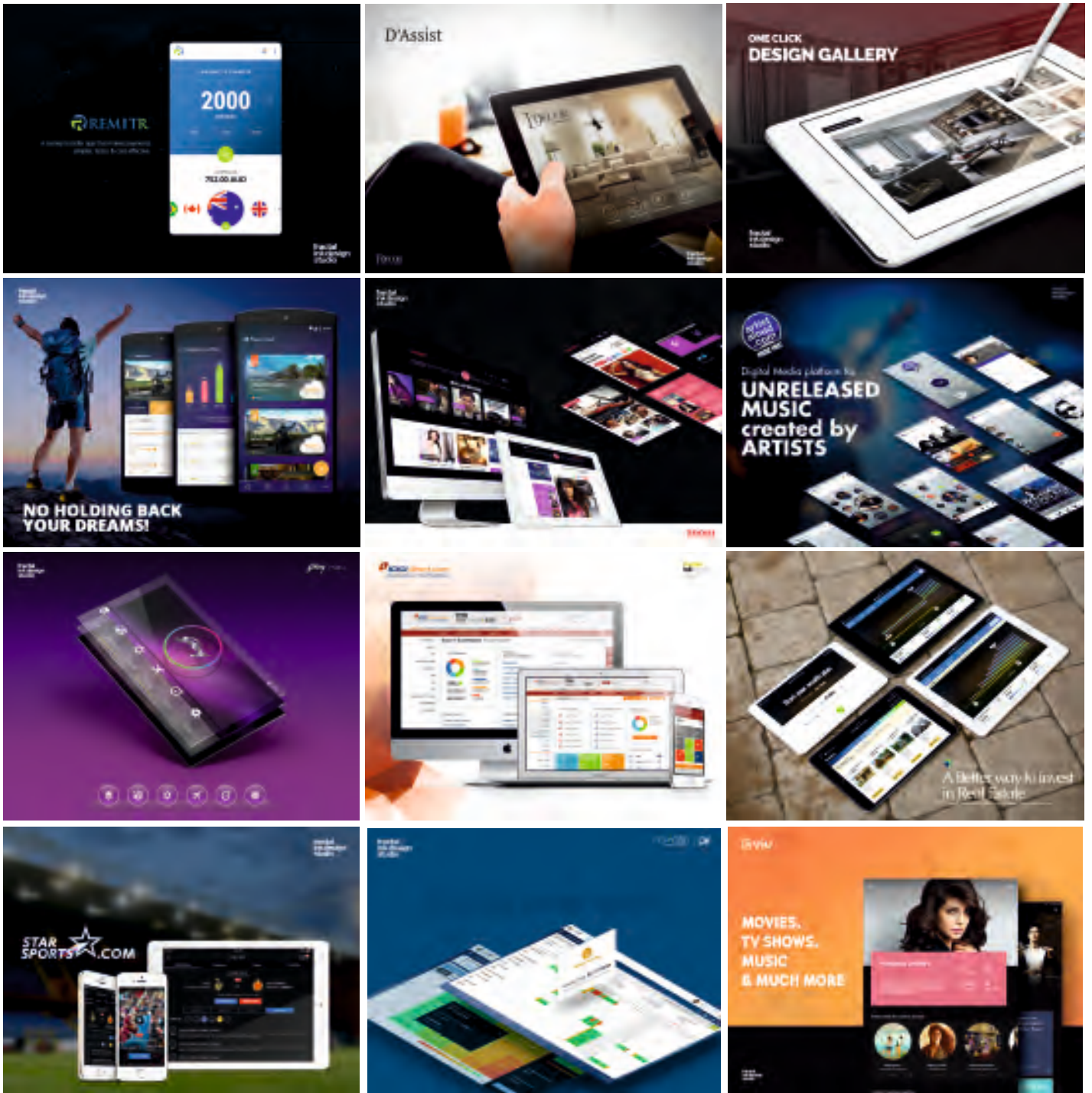
Monarch Plaza, Office No-103, Sector-11, CBD Belapur, Navi Mumbai -400 614, INDIA

Tel: 022-49241369, Mob: 9930071014

Mail: [ajay.mishra@biocrux.co.in](mailto:ajay.mishra@biocrux.co.in), [www.biocrux.co.in](http://www.biocrux.co.in)

# ***Best Compliments form***





# kick starting conversations between the real and digital world

Fractal Ink is **digital strategy and experience design agency** with customer experience (UX) at its foundation. Its constant endeavor towards this has made them one of the best UX UI design studio in India. Fractal has helped shape digital journeys for verticals ranging from banking, finance and e-commerce to lifestyle, entertainment and enterprise solutions.

**fractal**  
**ink design**  
**studio**

[www.fractalink.com](http://www.fractalink.com)

**Tanay Kumar**

Co-Founder, CEO and Creative Director  
tanay.kumar@fractalink.com

**Priyanka Agrawal**

Co-Founder and Director- User experience  
priyanka.agrawal@fractalink.com



*With best complements from: Jayanta Kumar Mandal  
On behalf of*

## **FTF Pharma Pvt. Ltd**

*“Your partner in drug development through Innovations.”*



A Research and Development company for Pharmaceutical finished dosage forms.  
Specialises in development of:

- \* Oral Solids \* Oral Liquids**
- \* Parenteral ( Lyo and Liquid) \* Topical**

### **R&D FACILITY:**

#### **FTF Pharma Pvt. Ltd.**

Plot no: 183+231, Navapura Char Rasta, NH 8A, Ahmedabad Rajkot Highway,  
Above Hyundai Service Centre, Taluka : Sanand, Gujarat, Ahmedabad : 382210  
Ph: +912717251822 and +919925527822. Web site: [www.ftfpharma.com](http://www.ftfpharma.com) CIN  
:U24230GJ2012PTC070818

### ***New R&D Facility***



ENGAGE  
PERFORM  
CREATE



**JMC PROJECTS (INDIA) LTD.**  
A KALPATARU GROUP ENTERPRISE



JMC touches our lives through landmark edifices including highways, expressways, bridges, flyovers, townships, tall buildings, hospitals, IT Parks, Infrastructure/Area development, industrial units, power plants etc. Of late, the company has started expanding vistas by taking orders from international counterparts. We strive to achieve excellence through speedy execution, cost efficiency, management of sustainability concerns, safety and all regulatory compliances etc

**Your partner in building  
successful future**



Offices:  
Mumbai | Delhi NCR | Kolkata  
Bengaluru | Ahmedabad



# MSTC e-Commerce Success story

Against Reserve Price of ₹ 31 crore  
**MSTC e-Auction helped sell INS Vikrant ₹ 63 crore**

Against Estimated Price of ₹ 170/MT for  
**Fly Ash at NTPC Farakka, MSTC helped fetch a price of ₹ 400/MT**

Against Physical Auction Price of ₹ 90 crore  
**MSTC e-Auction helped sell human hair for ₹ 133 crore**

## MSTC e-Commerce

- 2002 e-Auction of Scrap and other items
- 2004 e-Auction of Coal
- 2005 MSTC became Mini-Ratna category-I
- 2007 e-Auction of Manganese Ore
- 2011 Iron Ore in Karnataka & Human Hair e-Auctions
- 2012 Chrome Ore, Baryte, Raw Pet Coke e-Auctions
- 2013 Started e-Auction of Forest Produce
- 2014 Started e-Auction of Iron Ore in Goa, Red Sander in AP
- 2015 e-Auction of Coal Mine Blocks, Re-gasified LNG

## MSTC e-Commerce Portal

- MSTC e-Commerce Module has been solely designed In-house by MSTC and is a registered patent of MSTC Limited

## MSTC e-Commerce Services

- e-Commerce, e-Auction, e-Tender/Auction, e-Reverse Auction

## MSTC e-Commerce Performance

- In 2014-15 MSTC e-Commerce sale was ₹ 23,034.47 crore against ₹ 19395.25 In 2013-14



website : [www.mstcindia.co.in](http://www.mstcindia.co.in) [www.mstcecommerce.com](http://www.mstcecommerce.com)  
CIN : U27320WB1964GOI026211



# Prognoz Technologies Pvt. Ltd.

*An ISO 9001:2015 Company*

**Empowering through Skill Development**

Skill Development



Classroom Training



HR Solutions



Online Training



Facilities Management



Corporate Training



[www.prognoztech.com](http://www.prognoztech.com)



[info@prognoztech.com](mailto:info@prognoztech.com)



+91-22-27814262



+91-8454071212

Unit No. S-186 & 184A, 2nd Floor, Haware Fantasia Business Park, Plot No. 47,  
Sector-30A, Vashi, Navi Mumbai-400703, Maharashtra, INDIA



**Don't just Shop @ Esiliconworld®**  
(shopping, auctions, group purchasing, eclassifieds, DIY & more ...)

**DO IT YOURSELF - SHOPS**

Buy/Gift Books, Cakes, Flowers, Phones and more

... to many ndia destinations

avail Sale offers ... send Gift Vouchers/Coupons

**[www.esiliconworld.com](http://www.esiliconworld.com)**

Did u Shop today?



Plan your ToDos, Events, Birthdays and Anniversaries  
at **RightTick.com™**

&

Send eCards & enVites @ **GREET TREAT DOT COM**

+91-22 2491 3668

10:00 am - 5:30 pm IST Mon Sat

[customercare@esiliconworld.com](mailto:customercare@esiliconworld.com) anytime!



**TATA STEEL**  
GLOBAL WIRES, INDIA

A name that inspires trust & delivers world-class performance as well.



Fencing Wires

Poultry Wires



Farming Wires

Barbed Wires



**LAXMI STEELS**

Authorised Distributor of TATA STEEL GLOBAL WIRES for  
MUMBAI, THANE, PHALGHAR, PUNE, SATARA & RAIGAD DISTRICTS  
223, Sant Tukaram Road, Iron Market, Corner Of Baroda St, Masjid (East),  
Mumbai-400009.

**Phone:** 022 2349 7549 **Email:** [laxmisteels@gmail.com](mailto:laxmisteels@gmail.com) **Website:** [www.laxmisteels.net](http://www.laxmisteels.net)

Mill Lining | Trommel & Screen | Chute & Wear | Conveying and Hydrocyclone  
Solutions on Wear, Separation and Conveyance



PARTNERSHIPS IN PRACTICE

1 600 EXPERTS, OVER 700 CLIENTS,  
40 YEARS OF RELIABLE PARTNERSHIPS



Corporate office:

147 Block-G, Humayun Kabir Sarani, New Alipore, Kolkata - 700 053, India  
Phone +91 33 30019000 / 23963512 / 23963515 | Fax +91 33 23963649

info@tegaindustries.com  
www.tegaindustries.com





## Make the Right Move towards Futuristic mmunications

ABS India, a leading System Integrator in India, **is a key solutions provider** in the area of IP & Convergence. A Premium Business Partner of Alcatel-Lucent Enterprise. As a Technology Integrator, ABS India design, deploy, implement, and maintain some of the most complex next-generation communication networks that enable enterprises to experience communication, information & technology.

ABS India offers end-2-end converged solutions by integrating some of the world's leading technologies in the domain of voice, data and video, with the footprint of

services across Indian sub continent including Maldives, Nepal, Bhutan and Bangladesh.

By offering technologically advanced and end-to-end converged solutions for businesses, ABS India has served a range of enterprise communication needs, including multi-site network locations for prestigious clients from diverse domains.

Headquartered in Bangalore, ABS India has a wide presence across the country, with sales and support offices at prime locations.

### Solutions Portfolio

- |  |                                   |
|--|-----------------------------------|
| ◆ Enterprise Voice Solutions - IP / TDM  | ◆ Data & IP Networking Solutions  |
| ◆ WLAN & WiFi Solutions                  | ◆ Unified Communication Solutions |
| ◆ Contact Center, CTI & IVR Applications | ◆ Enterprise Applications         |
| ◆ End-2-End Converged Solutions          |                                   |

### The Value Addition

Stay Ahead of Competition- We provide IP Telephony, Network Infrastructure & Enterprise Applications so that you can keep customer satisfaction and employee productivity **HIGH** and operating costs **LOW**



#### ABS India Pvt Ltd.

No 13, L R Mansion, 2<sup>nd</sup> Cross, Kodihalli, HAL Main Road, Bangalore - 560 008, India

Tel - 91 80 4198 4040, Fax - 91 80 4198 4141

Gurgaon +91 124 4737777 | Mumbai +91 22 6646 3333 | Chennai +91 44 2825 1501 | Ahmedabad + 91 79 3007 3400

Hyderabad +91 40 4003 4300 | Pune +91 20 2616 1765 | Kolkata +91 33 4008 4797

[www.absindia.net](http://www.absindia.net)





# The New Generation Blister Packing & Cartoning Machines

**Victory**

High Speed Flat Forming  
Flat Sealing  
(PVC - ALU & ALU - ALU)  
Blister Packing Machine  
- Upto 400 blisters / min



**Galaxy**

**130**

Intermittent Motion  
Fully Automatic  
Horizontal Cartoner

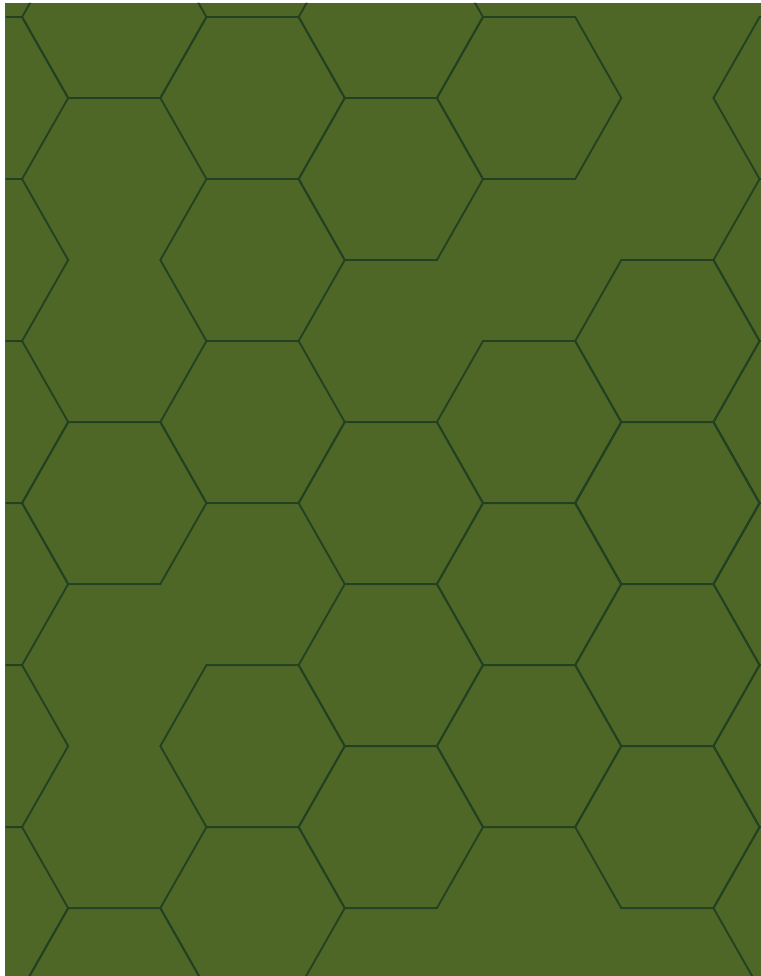


format parts | machines | software

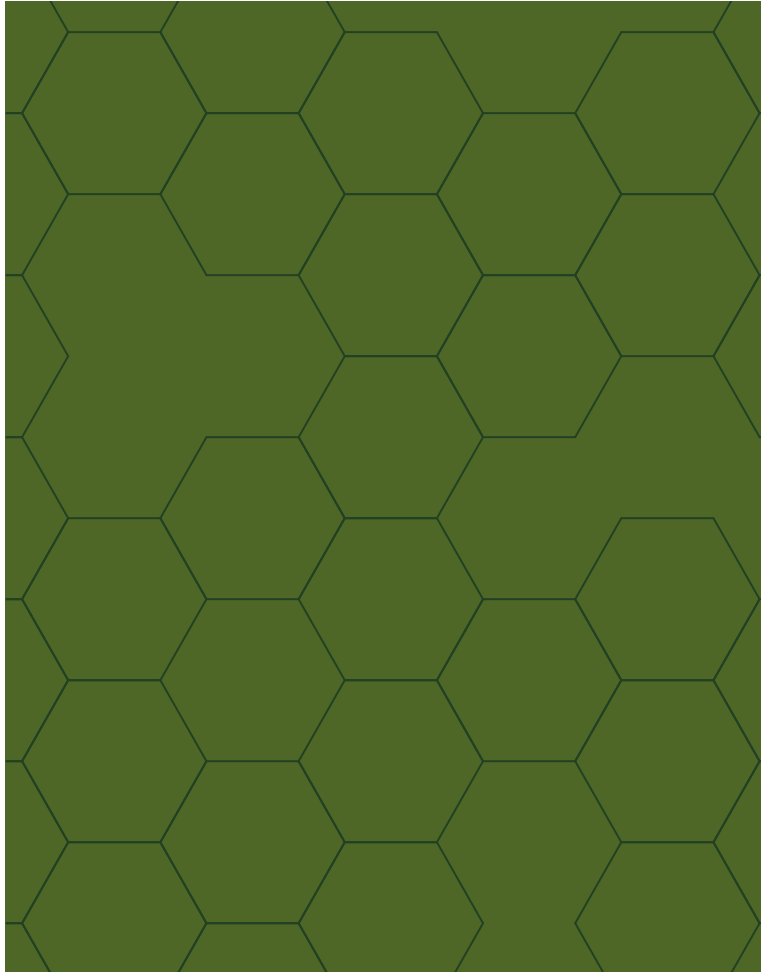
**accupack**  
engineering possibilities

**ACCUPACK ENGINEERING PVT. LTD.**  
Works & Office: R-523, T.T.C. Indl. Area,  
MIDC, Rabale, Navi Mumbai - 400701, India.  
T: +91 22 2760 0373 • Fax : + 91 22 2760 6476

[www.accupack.in](http://www.accupack.in)



**ACME**  **CORPORATION**  
*We understand growth*



## Open Connectivity Solutions

For Cloud and Mobile Services



At ADVA Optical Networking we're creating new opportunities for tomorrow's networks, a new vision for a connected world. Our expertise, passion and commitment have made us pioneers in the fields of DWDM, Carrier Ethernet and synchronization technology. Our intelligent telecommunications hardware, software and services have been deployed by several hundred service providers and thousands of enterprises. Over the past twenty years, our innovative connectivity solutions have helped to drive our customers' networks forward, helped to drive their businesses to new levels of success. We forge close working relationships with all our customers. As your trusted partner we ensure that we're always ready to exceed your networking expectations.

For more information on our products and our team, please contact us at +91 124 4987150.

[www.advaoptical.com](http://www.advaoptical.com)

# *Best Compliments form*



**ALUMILITE ARCHITECTURALS**

appl@alumilitearch.com



**AL FARA'A GROUP**  
CONSTRUCTION ▲ PROPERTIES ▲ INDUSTRIES

Delivering world-class turnkey solutions



# Design to Build Solutions with Exceptional Value

Al Fara'a Infraprojects, the leader in the Indian infrastructure industry, delivers world-class engineering & construction services.

Continuing the legacy of innovation, Al Fara'a Infraprojects is achieving new milestones with every endeavor that promise:

- Competitive Cost Advantage
- High Quality Products and Services
- Timely Completion of Projects
- Risk Management
- Environment Safety & Sustainability

DIL Thane  
Infopark  
Thane



JP Decks  
Goregaon



➤ Building & Factories ➤ IT Parks / Campus Development ➤ Industrial Parks ➤ Infrastructure



Al Fara'a Infra Projects



Al Fara'a General Contracting



Belgium Aluminium & Glass



Unibeton Ready Mix

101/102, 1st Floor, Baba House, Near Cinemax Theatre, Chakala, Andheri East, Mumbai - 400 093  
Tel : +91 22 6714 5555 Email : [info@alfaraainfrapr.com](mailto:info@alfaraainfrapr.com) Website : [www.alfaraagroup.com](http://www.alfaraagroup.com)



# AMI LIFESCIENCES PVT. LTD.

*Spirited Innovation for Healthcare*

"Ami Lifesciences is one of the leading and fastest growing APIs manufacturing in India. Our facility is approved by WHO GMP, GMP, ISOQAR, AIFA Italian MOH & Ukraine MOH approved and our products has CEPs, KFDA & COFEPRIS and also meets statutory environmental requirements.

Our Products are well supported with DMFs, Dossiers & Technical Packages."

**Quality, Innovation, and Technology** have been the key attributes for Ami Lifesciences towards its efforts on Global Healthcare and we stand committed to our valued customers.

## ACTIVE PHARMACEUTICAL INGREDIENTS

### RESPIRATORY TRACT

Doxofylline	COPD
Benzonatate	Non-Narcotic Anti-Tussive
Ambroxol (EDC Free)	Mucolytic Expectorant
Acebrophylline (EDC Free)	COPD / Mucolytic Expectorant

### MUSCULOSKELETAL

Diacerlein	Osteoarthritis
Febuxostat	Anti-Gout
Tapendatol HCl	Analgesic

### GENITOURINARY SYSTEM

Flavoxate HCl	Anti-Cholinergic / Anti-Muscarinic
Pamabrom	Diuretic for PMS

### NEPHROLOGY

Sevelamer HCl	Anti-Hyperphosphatemia
Sevelamer Carbonate	Anti-Hyperphosphatemia

### GI TRACT

Itopride HCl	GI Sedatives, Antispasmodics
Levosulpiride	Prokinetic / Antipsychotic
Ursodeoxycholic Acid	Hepatobiliary Drugs
Tauro Urodeoxycholic acid	Liver Cirrhosis / Hepatobiliary Drugs

### CENTRAL NERVOUS SYSTEM

Desvenlafaxine Succinate	Anti-Depressants
Venlafaxine HCl	Anti-Depressants
Eslicarbazepine Acetate	Anti-Convulsant
Betahistine DiHCl	Anti-Vertigo / Anti-Nauseants / Antiemetics

### CARDIOVASCULAR DISEASES

S-Metoprolol Succinate	Anti-Hypertension
Azilsartan Kamedoxomil	Anti-Hypertension

Colesevelam HCl	Cholesterol Binding Agent
Fenofibrate Nano Particles	Lipid Lowering Agent
Choline Fenofibrate	Lipid Lowering Agent
Xanthinol Nicotinate	Vasodilator

### ERECTILE DYSFUNCTION

Tadalafil	Erectile Dysfunction
Dapoxetine HCl	Premature Ejaculation
Avanafil	Erectile Dysfunction

### NUTRITIONAL AND DIETARY MANAGEMENT

Quercetine Dihydrate	Flavonoid Anti-oxidant
Rutin	Flavonoid Anti-oxidant
Isoquercetine	Flavonoid Anti-oxidant

### PRODUCTS UNDER DEVELOPMENT

Levomefolic Acid	Folic Acid Supplement
Levocloperastine Fendizoate	Mucolytic
Ipriflavone	Treatment of Osteoporosis
Sitagliptin	Anti Diabetic
Perampanel	Anti Epileptic
Teneligliptin	Antidiabetic
Sildenafil	Benign Prostatic Hyperplasia
Clindamycin	Antibiotic
Isopretinoin	Anti Acne

**Corporate Office:** Ami Lifesciences Pvt. Ltd. 2nd Floor, Prestige Plaza, 40 Urmi Society, Nr. Urmi Cross Road, BPC Road, Akota, Baroda - 390020, Gujarat, India.

Tel.No. +91-265-3052104, Fax No. +91-265-2313523, E-mail: [mail@amilifesciences.com](mailto:mail@amilifesciences.com), Web: [www.amidrugs.com](http://www.amidrugs.com)

**Marketing Office:** Ami Lifesciences Pvt Ltd. 305, Nitoo Biz Park, 3rd Floor, Road No.16, Wagle Estate, Thane (W) - 400604, Maharashtra, India.

Tel No. + 91 22 45761000, Fax. No.+ 91 22 45761030

E-mail: [bd@amidrugs.com](mailto:bd@amidrugs.com), Web: [www.amidrugs.com](http://www.amidrugs.com)

*Best Compliments  
form*

*Well Wisher*

*Anamika Rana*

# ***Best Compliments form***

## **ANCILE FACILITY SOLUTIONS PVT LTD**

127, Master Mind IT Park,  
Aarey Colony , Goregaon East,  
Mumbai – 400063.  
Website – [www.ancileindia.com](http://www.ancileindia.com)  
Contact No. 9920205919, 8879646940 ,9987019247

As a Leading Professional Security Service Organization  
& Integrated Facility Management Service Company,  
we offer Following Specialized Services,

### **Security Services**

- ◆ SECURITY GUARD MANAGEMENT SERVICES,
- ◆ EVENT SECURITY SERVICES,
- ◆ BOUNCER SERVICES.
- ◆ RESIDENTIAL SECURITY GUARD SERVICES.

### **Integrated Facility Management Services**

- ◆ OFFICE HOUSEKEEPING SERVICES,
- ◆ RESIDENTIAL HOUSEKEEPING SERVICES
- ◆ OFFICE BOY SERVICES & PANTRY BOY SERVICES.

For Enquiries Please Contact  
9920205919 , 8879646940 , 9987019247

(Also At : Bangalore, Hyderabad, Ahemdabad,  
Surat, Rajkot, Vapi, Gandhidham)



we help you  
**understand**  
data and create  
an intelligent and  
**responsive**  
enterprise

**ANALYTICS**

**BIG DATA**

**OPERATIONAL  
EXCELLENCE**

**MARKET RESEARCH**

**SOCIAL  
DEVELOPMENT  
RESEARCH**



**Business Brio**

Opex • Analytics • Research

<http://www.businessbrio.com>

**KOLKATA OFFICE:**

Division of GBSM Consulting Pvt Ltd,  
1st Floor, 135/L S.P. Mukherjee Road, Kolkata – 700 026  
Phone – +91 -33 – 40084159 | Email – [info@businessbrio.com](mailto:info@businessbrio.com)

**NOIDA OFFICE:**

Division of GBSM Consulting Pvt Ltd,  
5th Floor, C56/12, Sector 62, Noida, UP – 201301  
Phone – 0120 -4159833 | Email – [project@businessbrio.com](mailto:project@businessbrio.com)

**U.S. OFFICE:**

Division of GBSM Consulting Pvt Ltd, 3407, Shadowchase Drive  
Houston, TX 77082  
Phone – +1.845.6530.102 | Email – [info@businessbrio.com](mailto:info@businessbrio.com)

***Best Compliments  
form***



**Coriant- Magna network Solutions**

With Best Compliments From :



**ETC-ENERGY THERAPY CO. PVT. LTD.**

Electrical Contractors & Engineers

**Office :**

12-B, Ganga Vihar, Raheja Township,  
Malad (East), Mumbai - 400097  
Tel. : 022-28786688

**Factory :**

134, Vakipada, Pajar Talao Road,  
Post-Juhchandra, Naigaon (E), Thane - 401 208  
Tel.: 9223383611 / 9223383615 / 0250-2200113

**Goa Office :**

Ground Floor, Shetye Vaddo, Hill Crest Height,  
Mapusa, Goa-403507 Tel.: 08411041640

**E-mail : [info@energytherapy.co.in](mailto:info@energytherapy.co.in)**  
**Website : [www.energytherapy.co.in](http://www.energytherapy.co.in)**

*Best Compliments  
form*



**INDOBELL INSULATIONS LIMITED**

Regd Office :  
88C, Lake View Road,  
Kolkata 700029  
Tel : 91 33 2464 6494 / 91 33 2464 6581  
Fax : 91 33 2466 6182  
e mail : [indobell@cal.vsnl.net.in](mailto:indobell@cal.vsnl.net.in)  
Website : [www.indobell.com](http://www.indobell.com)

Manufacturers of  
Insulation Materials, Engineers and Contractors

Specialist for Turbine Insulation  
and All types of Thermal Insulation

WITH BEST COMPLIMENTS OF LAB AUTOMATE TECHNOLOGIES INC.



**LAB AUTOMATE TECHNOLOGIES  
INC.**

**QUALITY SOLUTION FOR  
PHARMACEUTICALS TESTING**



Lab Automate Technologies meets the Automation requirements of the Bio-Tech, Pharmaceutical, Food, Chemical and the Environment Control Industry by designing and developing cost effective automation solutions to help our clients stay ahead of competition in the Global Markets.

**Registered Office:**  
690 Ridgewood Road  
Millburn, NJ 07041, USA  
[www.labautomate.net](http://www.labautomate.net)  
[info@labautomate.net](mailto:info@labautomate.net)

**Operations Office:**  
938 GIDC  
Mekapura, Vadodra 390010  
**Gujarat, India**

### EQUIPMENT AND SERVICES FOR TESTING INHALERS:

- Automated Andersen Cascade Impactor, the "A36"
- Andersen Cascade Impactor and accessories:
  - One micron woven 316 stainless steel mesh filter
  - USP Induction Port
  - Silicone Mouth Piece Adapter
  - Silicone o-rings
- Optical mensuration of Andersen Cascade Impactor Stages
- Contract Dose Determination services



### EQUIPMENT FOR PRECISION POWDER DELIVERY:

- Precision continuous fill/weight Powder Filling Equipment from 100 micro grams to milligrams
- Volumetric Powder Dispensing Systems



### HELP WANTED:

Looking for savvy sales/marketing professional with extensive experience selling to the Inhalation Drugs sector in The Indian Pharmaceutical Industry to market our above products and services. Please contact at [rajesh@labautomate.net](mailto:rajesh@labautomate.net)



## **Lumière Business Solutions Pvt. Ltd.**

*Begin your journey with us to unlock growth!*

*Lumière is a research & consulting firm. We specialize in market & consumer insights & business solutions, to address both strategic & tactical challenges.*

*The Lumière team works across 15 industry verticals - consumer goods, foods, pharma & health care, media are key.*

*We partner in the early innovation, explore & design phase for new & existing products & services.*

*Our clients range from global MNCs, large Indian conglomerates, SMEs & start-ups.*

*At Lumière we believe in doing different things & doing things differently!*

### **Lumière Business Solutions Pvt. Ltd.**

#1, Nav Durga CHS,  
Plot No 7, Sector 19A,  
Nerul (East),  
Navi Mumbai 400 706  
Maharashtra, India

#### **Call us to engage :**

Deepa Soman : + 91 98202 17625  
Milind Soman : + 91 98201 29723  
Smita Arora : +91 91673 94253

#### **Contact us :**

[www.lumieresolutions.com](http://www.lumieresolutions.com)  
[lumiere-resourcedesk@lumieresolutions.com](mailto:lumiere-resourcedesk@lumieresolutions.com)  
Tel no.: +91 22 2770 9920



Magnum Networks Support Pvt. Ltd is a rapidly growing System and Network Integration Company in India incorporated in 2003. We offer technical consultancy and network integration services for our clients. Based in Mumbai, we are a team of 100+ competent professionals who can deliver high quality services across India. We bring in faster and reliable IT solutions with our in-depth consulting skills and a keen understanding of the role of technology in business. Magnum also offers advisory services on IT infrastructure projects.

**PARTNERS**

- Cisco Systems
- Coriant
- Commscope
- Belden
- Dell EMC
- HID
- L&T iBMS
- Mircom

**SOLUTIONS**

- iBMS
- Networking
- Datacenter
- Surveillance
- Audio Video
- Fire & Safety
- Access Control
- Physical Security

**OFFICES**

- Mumbai
- Pune
- Delhi
- Bangalore
- Chennai
- Cochin
- Hydrabad
- Singapore

Mumbai Head Office: 204,Sagar Tech Plaza B, Sakinaka, Andheri East, Mumbai, India – 400072 | Bangalore : 163, 1st Floor, 9th Main, 6th Sector, HSR Layout, Bangalore – 560102 | Delhi : 8th Floor,809,Devika Tower,Neharu Place,New Delhi-110019 | Pune : 202, Third Floor, Shankar Smruti, ITI Road, Aundh, Pune, Maharashtra 411 007. Ph:020-25824533 | Chennai : 26, Jawan Mull Sowkar Street, Old Washerman Pet, Chennai – 600021 |Cochin : 233, 3rd Floor, DD Vyapar Bhavan, Kadavanthra, Cochin-682020 | Singapore :Magnum IT Solutions Pte Ltd. 31, Cantonment Road,Singapore-089747 | For sales queries, contact: enquiry@mns.in

*With best compliments from:*

**Ajay Kumar Jha**  
**(P-18/85 )**



**On behalf of**

**MIKE'S PHARMACY**



**MIKE'S PHARMA**

International Corporate Office:  
**MIKE'S PHARMACY**  
1-Blygezight, Bel Air Georgetown,  
Guyana, South America.

India Office:  
**MIKE'S PHARMA**  
1 GM Road Darbhanga 846004 India  
Factory: Plot 55 Donar Ind Estate  
Darbhanga, India





# ENGINEERING SOLUTIONS FOR HEALTHCARE

**Elizabeth-Hata**  
ELIZABETH-HATA INTERNATIONAL

Bi-Layer / Tri-Layer Tablet Press



Engineering Solutions For Healthcare



Tube Filling & Sealing Solutions

**Charles Ischi AG**

TESTING TECHNOLOGY

Tablet Testing Technology

**DOTT. BONAPACE & C.**

R&D and Lab scale equipment

**CKD**

Blister Packaging Solutions



Automatic Pouch Packaging

**viswill**  
DAIICHI JITSUGYO VISWILL CO. LTD.

Fully Automated Tablet Inspection

**Citizen**  
ISO 9001 : 2008 CERTIFIED  
Weighing Systems

**FREUND**

Granulation & Coating Technology

**DCM DCM KOREA**  
Softgel Encapsulation Line



Fully automated Injectable Line

- » Tablet Press Solutions
- » Granulation Solutions
- » Tooling Solutions
- » Inspection Solutions
- » Cartoning Solutions
- » Softgel Encapsulation Line

- » Tablet Printing Solutions
- » Tube Filling & Sealing Solutions
- » Tablet Counting Solutions
- » Vials/Ampoule Filling Solutions
- » Turrets & Spares
- » Blister Packaging Solutions

**CPhI India Pmec**

Hall - 06 Booth - B 34

21st ~ 23rd November 2016

Bombay Exhibition Centre, Goregaon (East), Mumbai, INDIA

## PARLE GLOBAL TECHNOLOGIES PVT. LTD.

Shripal Industrial Estate, Building No.3, Wing A, Waliv Road, Vasai (East)  
Dist. Thane, Maharashtra - 401 208

Tel : + 91 250 6632222 Fax : +91 250 6632266 | info@parleglobal.com | www.parleglobal.com





# PharmaAdds

Marketing  
Promotion

HR  
Recruitment

Training

Adds Value to Pharma Operations



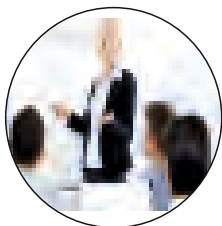
## Marketing & Promotion

- Marketing, Advertising & Strategic Partner to build Brand Value
- Pharma & Healthcare OTC Brand Management as Marketing Agency
- Design & Deliver Marketing Inputs & Activities
- Facilitates Pharma Startups to Build Business Success, Profitably



## HR Recruitment

- Talent Search, Acquisition & HR Recruitments to Build Human Resource Asset and Creditable Healthcare & Medical Services



## Training & Development

- To Identify Training Need and Suggest Training Modules for Marketing & Sales Functions
- Technical Knowledge Based Training & Development
- Skill Imparting Training & Development
- Behaviourial & Attitudinal Orientation Program

*With best compliments from:*




On behalf of

**PharmaAdds**

**Mr. Arun Kumar** (BIT Pharmacy, 83/MBA, 88)

130, Swastik Plaza, Pokhran Road No. 2, Thane (W), Maharashtra - 400606.

Ph: 09022260110 / 07506497671 | E-mail: info@pharmaadds.com, pharmaadds@gmail.com

Website: www.pharmaadds.com  : pharmaadds  : @pharmaadds  : +91 9022260110



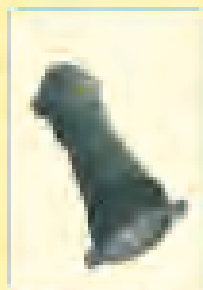
SUMO OF SAFETY  
SINCE 1955

# PLUTO FLAMEPROOF CONTROLS

Manufacturers of :  
Flameproof cum Weatherproof Electrical Equipments



FLPWP Well Glass Fitting



Reaction Vessel Lamp  
Fitting with Switch



FLPBulk Head Lighting Fixture



FLPWP Flood Light Fitting



Junction Box



FLPWP DOL Starter



FLPWP Switch Socket &  
Plug Combined



FLPWP Fluorescent  
Tube Light Fitting



FLPWP Instrument Enclosure



FLPWP Exhaust Fan

## OUR PRODUCT RANGE

- Well Glass Fitting rating - 70/125W HPMV OR 70/150W MR; 70/150W HPSV OR 26W CFL 2Nos
- Reaction Vessel Lamp Fitting with Switch - 100W GEL
- Flameproof Bulk Head Lighting Fixture- 200W GEL / 23W CFL 2Nos. 80/125W HPMV OR 160W MILL.
- Flameproof cum Weatherproof (IP-65) Flood Light Fitting. - 250W HPMV / 400W HPMV.
- Flameproof JUNCTION Box. Sizes available from 100 mm to 500mm
- Flameproof DOL STARTER available from
- Flameproof SWITCH SOCKET Range available 16A, 25A, 32A & 63A
- Flameproof Fluorescent Lighting Fitting Range available from 18W, 20W,36W & 40W-2feet & 4 Feet
- Instrument Enclosure
- FLP/WP Exhaust Fan

## PLUTO Flameproof Controls

7-A, Singh Industrial Estate No.1,  
Ram Mandir Road,  
Goregaon (W), Mumbai 400 104  
INDIA  
Tel.: +91-22-2676 0020  
+91-22-2676 0331

marketing@plutoflameproof.com.co  
enquiry@plutoflameproof.com.co  
plutoflameproof@gmail.com

Visit us at [www.plutoflameproof.in](http://www.plutoflameproof.in)



## BUSINESS WITHOUT HASSLES. POWERED BY QUIPPPO.

Investing in a temporary power solution blocks capital that can be used to expand your business. Besides, it adds to permanent employee and O&M costs. Not anymore.

Quippo Energy on site gas and diesel based power rental solutions come with experienced manpower that are trained to handle complex operating conditions. It gives you high machine uptime, so that your focus will remain only on the business and not on the hassles.

### Quippo Energy edge

- 1 - 80 MW single and multiple genset with optional waste heat recovery units, on-site and hot tank available for immediate deployment
- Unmatched 90% uptime
- Single window approach for feasibility check, proposal, order closure, engineering, inspection, erection and commissioning
- Dedicated world class helpline hours for 24x7 onsite support
- Selected customer across sector & countries



### A REI initiative

#### Quippo Energy Limited

Yash Vihar, Tower - B, 5th Floor, Market Industrial Complex, 146, Anand Road, Sector - 08, Gurgaon, Haryana - 122002 | India

Phone: +91 (24) 6635400, Mail: +91 9982961170, Email: [genquipower@quippoworld.com](mailto:genquipower@quippoworld.com)



### Our Services....

*SANCTUM is a well-established company, based in Mumbai, India and having Branch Office at Bangalore, Chennai, Raipur, Kolkata and Delhi.*

*SANCTUM is specialized in the construction of buildings, Interior & furnishing of Commercial offices & Residences, Turnkey Interior with Fit-out of Shopping Malls, Showrooms, Retail Centre etc. Rehabilitations and Re-strengthening of Dilapidated Building, Interior & Furnishing of Bank's Branches, Glass Window & Glass Curtain wall work in high-rise building, Glass Railing Work, Signage Work etc.*

*We pride ourselves in giving a personal and quality service and always strive to achieve minimum disruption while undertaking any refurbishment work.*

*Trust and confidence are important but can only be achieved over time. The first steps towards this, we feel, is to interpret our customer's requirements correctly, followed by a professional approach to the work or service to be provided.*

**Head Office:** 309, Highway Commercial Center, I. B. Patel Road, Off Western Express Highway, Goregaon(E), Mumbai – 400 063

**Phone** : 022-40040777

*Exporting to*

# Nigeria?

**Need Mandatory Pre-Shipment Inspection**



## Silis

Labs Pvt. Ltd.

**AN ISO 9001:2008 CERTIFIED COMPANY**



The National Agency for Food and Drug Administration and Control, Nigeria (NAFDAC) appointed

**“Quality Control Analyst” (QCA)**

for pre-shipment inspection from India.

Only QCA in India to use friendly web based program for inspections.

Partners for Issuing of Certificate of Inspection and Analysis (CIA) for Pharmaceutical Finished Formulations / API products holding valid NAFDAC No. to be exported to Federal Republic of Nigeria.

**OPERATING IN ALL STATES OF INDIA**

“SILIS” unique web based program provides faster and transparent information for your inspection request & status can be checked online by Mfg./Exporter, Nigerian Importer & NAFDAC officials. Issued CIA's & various reports can be downloaded directly 24 x 7, 365 days from :

**[www.silislabs.com](http://www.silislabs.com)**

**Rahul Maheshwari (P-28/83; MBA-43/87)**

**Contact :**

505 “SAFAL PRELUDE”, Opp. Prahaladnagar AUDA Garden, Off. 100ft. Satellite Road, Satellite, Ahmedabad-380 015, Gujarat, INDIA.

Phone : +91-8460024050 / 60 • Fax : 26840049 / 46 • Mob : +91-9033277991 / 93

e-mail : [support@silislabs.com](mailto:support@silislabs.com)



Reimagining The Skilling Continuum

Traditional learning has always focused on knowledge dissemination than application, making the learner's entire experience uni-dimensional.



Skills Alpha is a comprehensive skill management platform that reimagines the way organizations empower their talent with skills to add speed to their businesses and make them future-ready.

Skills Alpha leverages the power of digital and technology to enable superior outcomes in job readiness and professional development for young professionals and new managers, deliver core skills training as defined by the organization, develop corporate behaviors and leadership, and align individual agency with required organizational outcomes. Acquiring skills on the Skills Alpha platform is a **three-dimensional** function of learning, on-the-job training and coaching.



The employee begins with defining their professional aspirations using the **Career Navigator**<sup>®</sup>. Through engagement with her coach and **Alpha BOT**<sup>®</sup>, the employee is able to align those aspirations to the goals and priorities of the organization. The skill acquisition is powered by cutting-edge technology **augmented reality, virtual reality, cognitive and artificial intelligence**. Finally, enabling employees to augment value and innovation back to the organization.

Visit us on [www.skillsalpha.com](http://www.skillsalpha.com) to know more about how we reimagine the talent skilling continuum. You can also email us on [marketing@skillsalpha.com](mailto:marketing@skillsalpha.com) for any queries.



## We achieve success with continuous research

### A Decade of excellence in building relationships beyond boundaries

Synergy has pioneered the provision of Project Management Consultancy and Design & Build Solutions for various asset classes such as IT / SEZ / Business Parks, Hotels, Multi-specialty Hospitals, Retail Malls, High-end Residential and Data Centres. Within Synergy, we have the expertise and scalability for all types of projects - our team of 1000 professionals includes Project Managers, Architects and Engineers. We have offices and operations throughout India and in the Middle East, Africa and South East Asia.

In 2013, we were awarded 'Company of the Year' by GIREM; we are ranked 53 among the fastest growing mid-sized companies in India. Our aim is to help our clients realise their vision.

• Serving Global Clientele • Concept to Close-out • Solution-based Approach • Value Engineering • Over 100 million sq ft delivered

Our Services

• Project Management Consultancy • Design Services • Design & Build Solutions • Advisory Services

**SYNERGY**  
*innovate*

[www.synergyind.com](http://www.synergyind.com)

**Synergy Property Development Services Pvt Ltd**

First Floor, Pine Valley, Embassy Golf Links Business Park, Off Intermediate Ring Road,  
Bangalore - 560 071. T: +91.80.4288.6000 E: [synergy@synergyind.com](mailto:synergy@synergyind.com)





## Urban Infrastructure



Urbanization is set to rapidly transform India. To contribute to the nation's progress, Tata Projects has ventured in to this business sector. The BU is involved in constructing buildings, airports, urban transport systems and hydro projects. It has multi-disciplinary teams and international tie-ups to design and build smart cities. Leveraging its collective experience and expertise, the BU is geared to deliver on-time and within budget, while adhering to strict quality & safety norms.

The BU has forayed into Smart Cities. We have put together products and services for securing cities under Smart City Security Solutions.

JANRISE.in

[www.tataprojects.com](http://www.tataprojects.com)

**TATA PROJECTS**  
Simplify.Create

EPC | Transportation | Transmission & Distribution | Construction & Environment | Urban Infrastructure | Quality Services

# AN EMPTY ROOM IS FULL OF POTENTIAL, WHETHER IT'S YOUR DREAM HOME OR NEXT OFFICE SPACE.

That's why, at Trivie, we firmly believe in providing complete end-to-end solutions of the highest quality. Our range of services include:



*With Best wishes  
from*

**USV Pvt Ltd.**





**R. S. INSTRUMENTATION  
AND SERVICES**



R S Instrumentation & Services, Vadodara is an ISO9001-2008 certified company in business since 2001. We employ over 70 people and are the leading suppliers of local and remote Industrial Flow measurement Systems and Instrumentation services to the Chemical and Petrochemical Industries. We take up turn-key projects—they include design, fabrication, installation, testing and commissioning of sophisticated projects

**WORKS**

938 GIDC

Makarpura, Vadodara 390010

**Gujarat, India**

[www.rsis.co.in](http://www.rsis.co.in)

[rsinstrumentation@gmail.com](mailto:rsinstrumentation@gmail.com)

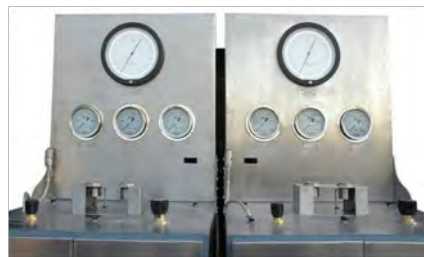
**SERVICES FOR PETRO-CHEMICAL INDUSTRY:**

- Installation testing and commissioning of:
  - Pipe Lines for Natural Gas, Oil , Water and utilities.
  - High Pressure Tubings for CNG stations
  - Cables underground/ overground
- Erection and Commissioning of Field Instrumentation and Control Systems



**EQUIPMENT FOR PETRO-CHEMICAL INDUSTRY:**

- Natural Gas metering skids and DRS for Local and Remote locations with solar powdered telemetry systems. Conform to International Standards ASTM, API etc.
- High Pressure Vessels, Air Receiver





With Best Compliments from :



**Parcomm Hydraulics Pvt Ltd**  
**34B Motilal Basak lane,**  
**Kankurgachi,**  
**Kolkata – 700054**

Phone : +91 33 40046309 / 8231066086 / 8820428880

Fax : +91 33 23590021

E Mail : [parcomm@vsnl.net](mailto:parcomm@vsnl.net), [kcg@parcommhydraulics.com](mailto:kcg@parcommhydraulics.com)  
[www.parcommhydraulics.com](http://www.parcommhydraulics.com)

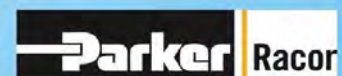
Authorized distributors for –

M/S Parker Hannifin (For Hydraulic & Pneumatic Components)

MICO Incorporated (For Brakes Systems & Components), &

PACCAR Incorporated (For WINCHES)

## Brands





# VMG PHARMACEUTICALS PVT. LTD.



Your Health. Our Commitment



 Office 806-808, Block D, JMD Megapolis,  
Sohna Road, Gurgaon, Haryana-122001, INDIA

 +91-124-4745260 ( 30 lines)  
 [contact.vmg@vmgpharmaceuticals.com](mailto:contact.vmg@vmgpharmaceuticals.com)

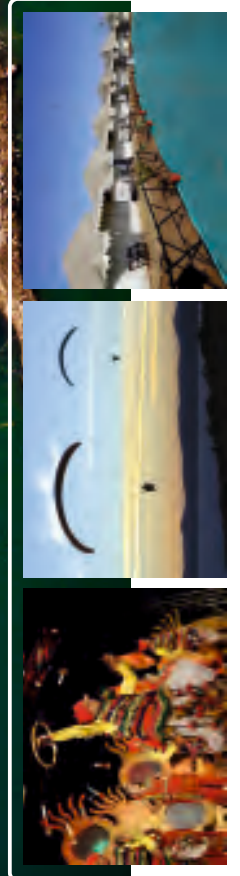


# Dive Into A Waterworld !

*Jal Mahotsav promises adventure, action and fun for all at Hanuwantiya...*



Hanuwantiya (District Khandwa), Madhya Pradesh  
Nearest Airport - Indore, Railhead - Khandwa.



For bookings & details contact : +91 99241 20097, log onto : [www.jalmahotsav.com](http://www.jalmahotsav.com)

**Madhya Pradesh Tourism**  
Tourist Helpline : 1800 233 7777, [www.mptourism.com](http://www.mptourism.com)



Follow us on



**ARROW**  
USA • 1851

PRESENTS  
**THE WORLD'S FIRST**

# SMART SHIRT™

THAT CONNECTS WITH YOUR SMARTPHONE\*

**SHARE  
BUSINESS  
CARD**



**SEND  
LINKEDIN  
PROFILE**



**LAUNCH  
FAVOURITE  
APP**



**PLAY YOUR  
FAVOURITE SONG**



\*Functions only on smartphones with NFC.  
\*Patent pending.



OFFICIAL ONLINE STORE

ARROW.NNOW.COM

**CRAFTING THE FUTURE SINCE 1851**

AVAILABLE AT ALL EXCLUSIVE ARROW STORES.  
LOCATE YOUR NEAREST ARROW STORE AT [WWW.ARROWLIFE.COM/STORELOCATOR](http://WWW.ARROWLIFE.COM/STORELOCATOR)  
TO KNOW MORE, LOG ON TO [WWW.ARROWLIFE.COM/SMARTSHIRT](http://WWW.ARROWLIFE.COM/SMARTSHIRT)

for trade enquiries contact  
Mr. Ujjwal Thube - 93215 19217

[f /ArrowLife](https://www.facebook.com/ArrowLife) [@ArrowLife1851](https://www.instagram.com/ArrowLife1851) #smartshirt



**INDIA'S FINEST RESIDENCES  
FROM INDIA'S  
MOST TRUSTED\* BRAND**



Tata Housing presents homes which are symbols of luxury, for the beholder and resident alike.  
Because great homes come from great legacies.

With more than 26 projects across 9 cities, and a portfolio ranging from ₹ 20 lacs to ₹ 15 crores,  
our company offer customers a wide range of investment opportunities in key cities such as  
Mumbai, Delhi-NCR, Kolkata, Chennai, Bengaluru, Goa, Bhubaneswar and more.

We bring you the best of offers from exciting pre-launch to ready-to-move-in, flexi payment & many more.

**MEGA LAUNCHES WITH EXCLUSIVE OFFERS**



**SERAIN**

THANE (W)

Starting at ₹ 1.55 Cr.\*  
2 & 3 BHK



**ARROSA**

BHANDUP (W)

Starting at ₹ 1.61 Cr.\*  
2, 2.5 & 3 BHK



**RIO-DE  
GOA**

DABOLIM

Starting at ₹ 67 lacs\*  
1.5 & 2 BHK

 1800-3004-8282

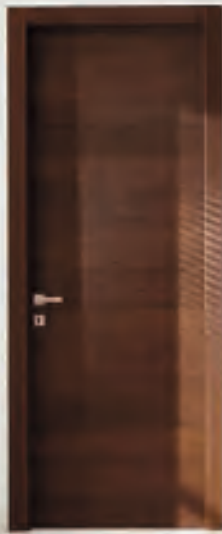
 [www.tatahousing.in](http://www.tatahousing.in)

**12,000 DELIGHTED CUSTOMERS**

**OVER 70 MILLION SQ. FT. UNDER DEVELOPMENT**

**5,000 HOMES DELIVERED**

*We manufacture wooden interiors designed to fit your quality projects*



DANSN's footprint has spread across more than 45 cities in 12 countries, earning us a reputation as the best project partner. We specialize in wooden interior products: wooden doors, kitchens and residential, hospitality and office furniture. Each product is designed with our client's specific requirements in mind. By owning two factories, we are in control of the complete supply chain. We can guarantee our clients the best quality, from raw wood to readymade products & solutions.

**Dansn International Private Limited**

2704 Augusta, Lodha Aurum Grande, Kanjurmarg East, 400042 Mumbai

🌐 [www.dansn.com](http://www.dansn.com) 📞 Patrick Ye: +91 9769702122